

CHRISTOPHER M. GOSSELIN

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SUMMARY OF QUALIFICATIONS

Dedicated, self-motivated, aggressive, proficient, high energy and extremely organized business professional seeking to leverage solid skills in management, technical, administrative and business startup and development into a solid career. Strong knowledge base gained from hands-on experience as a military leader, business retail manager with over 9 locations and business owner. Superior skills with motivating people, organization, implementing new ideas and methods and the ability to learn and teach new tasks and functions. Talent for prioritizing and completing multiple projects and responsibilities in fast-paced, high-pressure settings as well as superior problem solving skills. Demonstrate broad-based strengths in:

Business Startup

Solutions Selling

Accurate Recordkeeping

Client-centered Sales

Relationship Building

Competitive Analysis

Staff Training & Supervision

Entrepreneurial Spirit

Computer Proficiency

Computer skills in the following:

Proficient in Microsoft Excel

Proficient in Microsoft Word

PowerPoint

Accurately types 75 wpm

Adobe Dreamweaver

Adobe Fireworks

Adobe Illustrator

Adobe Premier Pro

Server file management

Some CSS, HTML, FLASH

Some Graphics Design

Quick to learn all software

CAREER HIGHLIGHTS

- **Founded and formed a 16 agent Real Estate Company.** After several successful years of Real Estate Investing, I along with four others formed Streamline Ventures Real Estate in Myrtle Beach, SC. There, we successfully were able to grow our business to 16 agents and around 30 million dollars worth of listings and holdings. My main responsibilities were the recruitment and training of staff, organize administrative functions and handle the business finances.
- **Regional Director of 9 retail store locations.** In a five year span, was able to start at an entry level position as a furniture delivery person and work my way up to a 9 store regional director in the Charlotte area. During this, was responsible for the hiring, training and building of my team as well as full inventory tracking and ordering. I was also responsible for meeting payroll and budgeting guidelines as well as having an integral part of the budgeting process. During this span, was able to take my personal store and make it most profitable in the company. At the time, the company had around 88 stores spanning from North Carolina to Florida. We had consistently achieved profit margins above 25% monthly.
- **Promoted meritoriously to Sergeant E-5 in record time while serving in the USMC.** This position put me in charge of around 12 men dealing with the armament of the AV8B Harrier Jump Jet. I handled and accounted for high explosives on a daily basis, as well as troubleshooting and maintenance on the entire weapons avionics systems. I was often tasked with identifying problems with non-military factory engineers for the aircraft. My responsibilities also included signing the aircraft "safe for flight" before take-offs.

PROFESSIONAL EXPERIENCE

Power Sport Profiles, Myrtle Beach, SC

2008 – Present

Co-Owner / Sales Manager – Conducted market research, developed business relationships, implemented marketing campaigns, continually drives and builds web-site traffic, implements and designs off-road racers personal websites.

Streamline Ventures Real Estate, Myrtle Beach, SC

2004 - 2007

Co-Owner / Business Functions – Handled the day to day business functions. Responsible for recruiting and training staff, organizing administrative functions and handled all business finances.

Progress Energy, Asheboro, NC

1998 – 2004

First Class Line and Serviceman – First and foremost, ensured public safety around any overhead, underground or substation energized facility. Second, ensured the safety of our team at all times around energized equipment.

- Handled daily request for power installations by builder, developers, business owners and residential homeowners.
- Handled troubleshooting and repair of electrical systems during power outages or power interruptions.

- Submitted requests for pro-active maintenance on power systems as needed to ensure uninterrupted power supply to consumers.
- Worked in an unsupervised, highly dangerous environment on a daily basis, keeping the safety of the public, my peers and myself at the utmost priority.
- Responsible to ensure the Asheboro Operations Center was in full compliance with all local, State and Federal guidelines for the handling and use of all hazardous chemicals.
- Held the State Chemical License for which the Asheboro Operations Center operated under.

Champion Rentals / Rent-Way / Choice Rentals, NC, SC, AL

1993 - 1998

Regional Director of 9 retail stores – Responsible for hiring, motivating, training and development of my team.

- Responsible for meeting payroll and budgeting guidelines
- Responsible for ordering and maintaining proper levels of inventory
- Responsible for maintaining a vehicle fleet of around 25 vehicles
- Responsible for growing my region and stores thru solid marketing campaigns excellent sales training
- Responsible for ensuring proper collection practices and meeting solid collection goals and guidelines
- During this span, was able to make my personal store the most profitable in the company. (At the time, the company had 88 stores and spanned from North Carolina to Florida).

United State Marine Corp, World Wide

1988 - 1993

- Responsible for weapons system's maintenance and operations on the AV8B Harrier Jump Jet
- Responsible for the safety of our crew and pilots as we handled and loaded high explosive weapons onto the aircraft
- Responsible to ensure EXACT inventory of all high explosives and aircraft weapons, several time daily.
- Meritoriously promoted to Sergeant E-5 within a 3 year time period
- Extensive leadership training throughout the term
- Acquired an exceptional ability to solve problems and adjust to change quickly
- Participated in two Global Conflicts

In every one of the professional experiences I have had, except the military service, developing excellent customer relationships has been a huge part of being successful. I can adapt to any customer and both realize and know that customer service is very difficult to find in the word today. Providing outstanding service is a sure fire way to win a satisfied customer for life and grow any business.

EDUCATION & CREDENTIALS

BARRON G. COLLIER HIGH SCHOOL, Naples, FLA
High School Graduation, 1988

UNITED STATE MARINE CORP, Cherry Point, NC
Extensive leadership training 1993-1998

PROGRESS ENERGY, Asheboro, NC
Extensive training on electrical theory
Extensive training on safety

Acquired my North Carolina Pesticide License for which the Asheboro Operations Center would operate
1998-2003

RANDOLPH COMMUNITY COLLEGE, Asheboro, NC
Several Night Courses in Mathematics, Electrical Theory, Computer Science 1999-2003

SOUTH CAROLINA REAL ESTATE COMMISSION, Myrtle Beach, SC
Tested and passed the Real Estate Licensing Examination 2006